Digitally mature production processes enable automation of operations and real-time management of manufacturing.

Examples of technologies that enable digitally mature production include:

- Smart devices embedded in equipment and processes to
- Smart devices embedded in equipment and processes capture and share production data in real time (e.g., quality, productivity, stoppages, equipment wear) Robotics, automation, and advanced human-machine interfaces to automate dangerous tasks and lower variability for repetitive work Computerized maintenance management systems (CMMS) to manage and optimize assets (CMMS) to manage and optimize assets
- Machine learning to reduce process variability
- Manufacturing execution systems (MES) to monitor data from embedded devices and sensors in real time and identify improvement opportunities

Digital best practices include empowered frontline staff; daily huddles; and visual management systems that enable production employees to respond in real-time and autonomously solve problems.

Digitally enhanced outcomes include world-class safety, quality, speed, productivity, energy-consumption, and environmental performances.

### 24. What best describes the application of smart devices/embedded intelligence to production processes at

- your company?
  O No plans to apply smart devices/embedded
- 0
- 0
- No plans to apply smart newces/embedoed intelligence Production processes evaluated for potential application of and benefits from smart devices/embedded intelligence Legacy devices and technologies replaced with smart devices/embedded intelligence for some Legacy devices and technologies replaced with smart devices/embedded intelligence for most monduction processes. 0
- smart devices/embedded intelligence for most production processes Smart devices/embedded intelligence have been applied where necessary and local data-sharing and analytics (i.e., with plant systems) occur Smart devices/embedded intelligence have been applied where necessary and widespread data-special states of the plant and business systems, suppliers, customers) occur Don't know 0
- 0
- 25. What percentage of production equipment and processes incorporate smart devices/embedded

### 0% 1-10%

- 1-10% 11-25% 26-50% 51-75% More than 75% Don't know

### 26. Has the application of smart devices/embedded to eaphacation to standard devices/embedded intelligence Planning to connect smart devices/embedded intelligence Planning to connect smart devices/embedded

- 0
- delinging to onperations technologies (OT) Connection of smart devices/embedies (OT) Connection of smart devices/embedies (OT) connection of smart devices/embedies underway Some application of smart devices/embedded intelligence Most application of smart devices/embedded intelligence Most application of smart devices/embedded intelligence All application of smart devices/embedded intelligence All application of smart devices/embedded intelligence application of smart devices/embedded intelligence 0
- 0
- 0

- 0

# 27. To what extent has the application of smart devices/embedded intelligence in plants helped to improve environmental, health, and safety (EHS) performances. O No smart devices/embedded intelligence No improvements yet to EHS performance

- No iniprovements to EHS performance
  Many improvements to EHS performance
  Many improvements to EHS performance
  Extensive improvements to EHS performance
  Extensive improvements to EHS industry leader
  Don't know

# 28. By approximately what percentage has the plant's energy usage (kilowatt-hours) per unit of production changed over the past three years? Increased Stayed the same Decreased 1-5%

- Decreased 1-3%
  Decreased 6-10%
  Decreased 11-15%
  Decreased more than 15%

- 29. What method best describes how quality problems are typically identified and resolved?

  On method per se
  Oquality control inspection at end of production
  Frontline associates alert management when they
- Frontline associates alert management when they see a quality problem Prontline associates use process data to identify in-process poor quality and stop production (e.g., and/on) until problem can be resolved Smart devices/embedded intelligence identify in-process poor quality and automatically stop production until problem can be resolved Smart devices/embedded intelligence identify in-process poor quality and digitally recalibrate process/equipment to prevent problem recurrence Don't know
- 0
- 0

### hat is your company's finished-product first-pass

- **quality yield?**O Less than 80%
  O 80-84%

### pes maintenance typically respond to equipment

- No maintenance department per se Management contacts maintenance when equipment breaks down Frontline associates contact maintenance when equipment breaks down Frontline associates contact maintenance when equipment data indicates a potential problem 0 0
- equipment data indicates a potential problem Smart devices/embedded intelligence alert maintenance in real time to a potential problem Smart devices/embedded intelligence alert maintenance in real time to a potential problem as well as schedule preventive maintenance when equipment-performance variations exist Don't know 0

Less than 5% Don't know

21-30% 11-20% 5-10%

33. What is company-	
percentage of schedu	
0	Less than 75
0	76-85%

86-90% 91-95% 96-99% 100% Don't know

### 34. How are finished-goods inventory levels within plants

- de 0 0 0
- ed?

  No process to establish inventory levels

  Management reacts to depleted inventories

  Manual counts of inventory establish inventory levels
- 0
- (periodically). Automated counts of inventory establish inventory levels (periodically). Automated counts of inventory establish inventory levels (periodically). Automated counts of inventory combined with consumption data and forecasts establish inventory levels (periodically). Automated counts of inventory and dynamic consumption data and forecasts establish inventory levels (real time). Don't know.
- 0

# 35. How has the total inventory turn rate (raw material, work-in-process, and finished goods) changed over the past three years? Decreased Stayed the same Increase 1-5%

- Increased 1-3% Increased 6-10% Increased 11-15% Increased more than 15% Don't know

## hat is the production output of your company's plants ercentage of designed production capacity? Less than 70% 71-80% 81-90%

- 91-95% 96-100% More than 100% Don't know

### 37. Which of the following constraints impair or preclude th of the following constraints impair or preclude mpany's shillity to digitize production processes? all that apply! Human resources/talent improvement-process knowledge Access to enabling technologies Leadership/guidance

- Leadership/guidance Funding Infrastructure Lack of external support (e.g., system integrators) Other (please specify): No constraints Don't know

### III. WAREHOUSES/DISTRIBUTION CENTERS

Digitally mature warehouse/distribution processes enable automation of goods storage and real-time management of warehouse activities.

Examples of technologies that enable digitally mature warehouses and distribution centers include:

- Smart devices embedded in warehouse processes to capture and share inventory data in real time
- Warehouse management systems (WMS) to optimize sources and space in moving and storing materials and
- goods Robotics, automation, and advanced human-machine nounces, automated angerous tasks and lower variability for repetitive work
  Radio frequency identification (RFID) to track goods

Digital best practices include empowered frontline staff; daily huddles; and visual management systems that enable warehouse employees to respond in real-time and autonomously solve storage and warehouse problems.

# 39. What best describes the application of smart devices/embedded intelligence to warehouse/distribution-center processes at your company? On plans to apply smart devices/embedded intelligence processes evaluated for potential application of — and benefits from — smart

- application or and benefits from a smart devices/embedded intelligence Legacy devices and technologies replaced with smart devices/embedded intelligence for some warehouse processes Legacy devices and technologies replaced with
- 0 Legacy devices and technologies replaced with smart devices/embedded intelligence for most warehouse processes Smart devices/embedded intelligence have beer applied where necessary and local data-sharing analytics (i.e., with warehouse systems) occur 0
  - anayucs (i.e., wirii warenouse systems) occur Smart devices/embedded intelligence have been applied where necessary and widespread data-sharing and analytics (i.e., with warehouse, plant, and business systems and with suppliers and
- customers) occur Don't know 0

### 40. What percentage of warehouse equipment a processes incorporate smart devices/embedded intelligence?

More than 75% Don't know

- 90 0
- No use of sensors Evaluating sensor technologies and potential areas of application Trialing the application of sensors Sensors in use for some applicable goods
- Sensors in use for some applicable goods Sensors in use for many applicable goods Sensors in use for all applicable goods Don't know

### 42. To what extent have smart devices/embedded intelligence (e.g., sensors) been applied to improve material handling (e.g., locating, picking, and moving

- No use of sensors
  Evaluating sensor technologies and potential areas
  of application
  Trialing the application of sensors
  Sensors in use for some applicable goods
  Sensors in use for many applicable goods
  Sensors in use for all applicable goods
  On't know 00000
- 43. What is the inventory accuracy in your company's
- uses/distribution centers? Less than 80% 80-85% 86-90% 91-95% 96-99% 100% Don't know

### 44. Which of the following constraints impair or preclude your company's ability to digitize warehouse/distribution

## rocesses? (choose all that apply) Human resources/talent Improvement-process knowledge Access to enabling technologies

- Access to enabling technologies Leadership/quidance Funding Infrastructure Lack of external support (e.g., system integrators) Other (please specify): No constraints Don't know

### 45. Please include comments/notes for the Warehouses/Distribution Centers category that can help in planning digital improvements for your company.

Digitally mature supply-chain processes enable a company to digitally connect and coordinate its operations with suppliers.

- Examples of technologies that enable digitally mature supply chains include:

   Smart devices throughout supply-chain processes to capture and share in real time information critical to supplier performances

   Supply-chain management (SCM) systems to integrate and manage the flow of goods and services across the supply-chain.
- supply chain
  Supplier-network optimization tools to improve efficiency and performance of the supply base while ensuring reliability of goods and services, and reducing supply
- chain costs Predictive analytics to monitor, manage, and proactively react to changing supply-chain condition

Digital best practices include digital sharing of real-time production data, schedules, and sales forecasts; and real-time monitoring of operations and shipments at primary suppliers.

Digitally enhanced outcomes include partner relationships with bigitally enrial conditions include partiel relationship key suppliers (e.g., sharing of intellectual property and resources) and world-class supplier metrics (e.g., quality, timeliness, cost containment).

- 46. What best describes the application of smart devices/embedded intelligence to the supply-chain processes at your company?

  No plans to apply smart devices/embedded intelligence

  Supply-chain processes evaluated for potential application of and benefits from smart devices/embedded intelligence 0
- devices/embedded intelligence Legacy devices and technologies replaced with smart devices/embedded intelligence for some supply-chain processes Legacy devices and technologies replaced with smart devices/embedded intelligence for most 0
- smart devices/embedded intelligence for most supply-chain processes Smart devices/embedded intelligence have been applied where necessary and local data-sharing and analytics (i.e., with supplier systems) occur Smart devices/embedded intelligence have been applied where necessary and widespread data-sharing and analytics (i.e., with supplier systems and downstream plant and business systems) occur Don't know
- 0 0

- 47. How well do primary suppliers' networks and systems communicate with those of your company?

  No communications attempted
  No communication available
  Minimal communication available
  Some communication available
- Significant communication available All necessary networks and systems communicate

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### 48. Does your company digitally track supplies and integrate that information into its enterprise systems such

- integrate as ERP?
  - No digital tracking of supplies Planning to digitally track supplies and integrate information into enterprise systems Trialing tracking and integration of supplies
  - 0 0
- information

  Tracking some supplies and integrating digital information into some applicable enterprise systems Tracking a majority of supplies and integrating information into many applicable enterprise systems Tracking most or all supplies and integrating information into all applicable enterprise systems or into all applicable enterprise systems.
- 0
- 0 Don't know

- 49. With what percentage of primary suppliers are your
- 1-25% 26-50% 51-75% 76-99% 100%
- Don't know
- 50. With what percentage of primary suppliers are your company's demand plans/sales forecasts automatically
- 26-50% 51-75% 76-99% 100% Don't know
- 000
- 51. For what percentage of primary suppliers is you nany able to monitor their operations (e.g., goods in action, throughput, quality) in real time?
- 1-25% 26-50% 51-75% 76-99% 100% Don't know
- 52. What is your primary suppliers' on-time delivery performance to your company's operations?

  Less than 80%

  80-85%
- 86-90% 91-95%
- 96-99% 100% Don't know
- 53. What is the defect rate on components and materials received from primary suppliers?

  O More than 15%

  O 11-15%

  O 6-10%
- 1-2%
- - 54. Which of the following constraints impair or preclude your company's ability to digitize supply-chain processes? (choose all that apply)

    Human resources/talent improvement-process knowledge | Enabling technologies
- Leadership/guidance Funding
- runding
  Infrastructure
  Lack of external support (e.g., system integrators)
  Other (please specify):
  No constraints
- Don't know 55. Please include comments/notes for the Supply Chain category that can help in planning digital improvements for your company.

### V. LOGISTICS/TRANSPORTATION

- Digitally mature logistics/transportation processes enable a company to digitally connect and coordinate its operations with transportation and logistics providers.
- Examples of technologies that enable digitally mature logistics Smart devices and radio frequency identification (RFID) within logistics/transportation processes for tracking shipments en route in real time
- Sinjunits en roue in real time Transportation management systems (TMS) to monitor and manage carriers, optimize routes, deliver alerts, reduce costs, and improve customer satisfaction Automated carrier invoicing and payment processes

Digital best practices include consolidated shipments; "milk runs;" and real-time monitoring and alerts for abnormal driver and vehicle conditions.

# Digitally enhanced outcomes include world-class logistics and transportation metrics, including delivery times and delays, damaged/missing shipments, transportation costs, fuel efficiency, and accuracy of freight payments.

## 56. For what percentage of inbound shipments can your company identify the approximate location in real time? 0 0% 0 1.50%

51-75%

### 100% Don't know

57. For what percentage of outbound shipments can your company identify the approximate location in real time? 0% 1-50% 51-75% 76-90% 91-99%

- 58. To what extent can your company monitor in real time the conditions of inbound shipments? INIONS of Inbound shipments?

  No plans to monitor shipment conditions Evaluating the use of shipment monitoring Trialing the monitoring of applicable shipm Monitoring some applicable shipments Monitoring many applicable shipments Monitoring and applicable shipments Don't know